# "BELGRANO" COVER PAPER

Supplied in Forget-me-Not, Lavender, Apple Green and Marigold, and in three sizes— 40 lb. Medium, 50 lb. Royal, 60 lb. Double Crown. (All 480 sheets flat.)



Price  $2\frac{1}{2}d$ , per lb

FIVE REAM LOTS 28d. PER LB.

Sample Sheets on application



R. T. Tanner & Co.

Limited

Dorset St., Salisbury Square

LONDON, E.C.

# Tanner's Trade Circular

To Printers and Stationers

AUGUST 1910

R. T. TANNER & Co. Ltd.
Salisbury Square
LONDON, E.C.

## "SALISBURY" COVER PAPERS

FOR ARTISTIC RESULTS

#### Supplied in the following Colours-

Slate

Ingrain Green

Light Grey Olive

Smoke

Caledonian Grey

Azure Grey

Royal Blue

Dark Green Chocolate

Ivy Green

Russet

Camel Brown

Ingrain Brown

Pine Green Blue Indigo

Pea Green

Fawn

Maroon

Green

White

Drab

Orange

Verdant Green

Scarlet

Purple

Pearl Grey



Stocked in Medium 40 lb. and 55 lb.; Royal 50 lb. and 70 lb.; Double Crown 60 lb. and 80 lbs. (480 sheets)

Price 33d, per 1b.

R. T. TANNER & Co. Ltd. DORSET STREET, SALISBURY SQUARE London, E.C.



Published by

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square, London, E.C. B B B B B 39 & 40 Hutton Street, and 40, 41, 42 Primrose Hill, Whitefriars, London, E.C. ø ø And at PARIS and a a a Ø Ø Ø Ø BUENOS AIRES.

Telephone: 6262 Holborn (3 Lines). Telegrams: Tanner, London, # Cables: A.B.C. 5th Edition. Western Union and A I Code. of

Exclusive Trade Circulation.

Vol. V., No. 8.

AUGUST, 1910.

#### AN IMPORTANT NEW PROCESS OF PECULIAR INTEREST TO ALL PRINTERS.

POR some years we have advocated from time to time in the pages of our Circular, the immense advantages which the system of dry mounting of prints, photographs, etc., has over the very best of any form of wet mountants. To enumerate every one would occupy more space than we have at our disposal. but a few must be recapitulated, such as:-

- 1. Absolute flatness on very thin mounts, no stretching of the print being possible as no moisture is employed.
- 2. The surface of even the most delicate print on Chromo paper, and the shades of any coloured ink, are preserved or improved by dry
- 3. Artistic effects are obtained which are impossible when paste, glue or gums are used.
- 4. Unsightly thick mounts which are necessary in wet mounting are replaced by thin high-class mounts, enhancing the effect of the print, as a good frame does to a picture.

Unfortunately, in the past, the process although quite applicable in regard to cost to high-class work, in which expense was not so much an object as perfection of result, has by reason of its compar-

143

### H. SILVERLOCK

Amalgamated with Suttley & Silverlock, Ltd. Blackfriars Road, LONDON, S.E.

TELEPHONE (3 lines) "3474 HOP."

# Electrotyping

and

# Stereotyping

By the most up-to-date plant and the most efficient staff.

# # #

#### OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

#### DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

ative cost been impracticable for commercial work which has hitherto been done with paste.

Our friends will therefore be glad to know that we have just succeeded in cheapening our dry process for commercial mounting (this does not apply to the photographic trade) to such an extent, that we are now prepared to give quotations, which we believe will bear favourable comparison with those for wet mounting, and we can produce those perfect results which have made dry mounting so well known and appreciated.

We shall be pleased to mount samples sent to us, to suggest designs and give quotations to any enquiries.

If you wish to show your customers something novel, make use of our offer to help you. Our samples will cost you nothing and are sure to bring you profitable business. Not the least of the advantages is the quickness of mounting, there being no delay while waiting for drying or rolling as in other forms of sticking. For mounting photographs application must be made to The Adhesive Dry Mounting Co., Ltd., 27, Fetter Lane, E.C. We undertake only the mounting of prints for Calendars, Showcards, etc.



"Salisbury" Embossed Blanks, For effective and high-class covers and folders, the "Salisbury" Embossed Blanks stand unique. They have had a tremendous vogue since their introduction, and their popularity to-day is

greater than it ever has been. The reason for this is not far to seek, as they put into the hands of the printer a novelty which appeals to all his customers. They are supplied in several tints, the first of the four pages being embossed with a neat design and printed in a colour to harmonise with the tints of the papers. In this way the most effective and pleasing combinations are secured. The price is 25/- per 1,000 or 3/0 per 100. If there are any of our readers who have not seen these Blanks, we should be pleased if they would communicate with us, so that we might have the pleasure of submitting samples.

#### Does this Interest YOU??

We have the Latest Machinery and

#### GOLD EDGING, GOLD DECKLING,

and se se

#### PLATE SINKING

Cards of every Description.

ALSO FOR

SILVER AND COLOURED EDGING AND DECKLING.

Orders Executed Promptly.

Low Charges.

We also have an immense variety of

### Fancy Cards

Suitable for
Weddings, Programmes, Menus, etc., etc.
MADE IN OUR OWN FACTORY.
Samples and Particulars on Application.

'PHONE: 6262 HOLBORN (3 Lines).

#### R. T. TANNER & Co., Ltd.,

DORSET STREET, SALISBURY SQUARE, LONDON, E.C.

We have just introduced a new tinted paper which will be supplied under the name of the "Scrivia" A New Paper. Canvas Paper. It will be found especially suitable for pamphlets, folders and covers. As the name implies, this new paper has a surface similar to canvas, a type of paper which is very popular nowadays for almost every kind of work. It is supplied in seven art tints as follows, which are exceedingly delicate: Heliotrope, Salmon, Pale Green, French Grey, Lemon, Pink and Blue, and in the following weights and sizes :- 30 lbs. medium and 46 lbs. double crown. The price of the former is 11/3 per ream and of the latter 17/3 per ream (516 sheets). Samples will be sent free on application to any printer either in London or the Provinces. The cover of this issue is printed on the French Grey, which, we believe, proves the suitability of the paper for the use of magazine covers. We might also mention that the above paper, in French Grey and Blue, is particularly adapted for writing papers, having a nice surface on which the ink runs easily.

Football Fixture Sheets, Although we are supposed to be in the height of summer, it is not too early for printers to give some thought to the forthcoming autumn and winter seasons. Messrs. Taylor Bros., of Leeds,

are again well ahead with their Fixture and Advertisement Sheets suitable for football clubs. They are printed in several colours each carrying a suitable picture of a scene on the football field. Space is allowed for the club notices as well as for a number of small advertisements. As these Fixture Sheets form a very remunerative line for the printer, especially if he controls the advertising, full information and prices of them should be procured without delay.

Fancy Cards.

Although the space at our disposal will not permit us to particularise all the patterns of fancy cards which we supply, we should like to impress upon our readers the fact that we have a large number

of specialities in this direction which will be found useful by all modern printers. We have given considerable thought and attention to the production of these cards, and can honestly say that in design they are absolutely up-to-date and will be found suitable for all requirements. For programmes, concert tickets, folders and advertisement matter of every description they meet the demand for "something out of the ordinary" which is inexpensive and yet effective.

#### TANNER'S

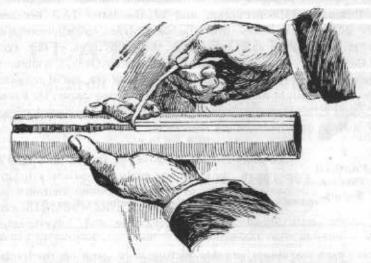
### PLEATED POSTAL WRAPPERS

PATENTED

are a boon, for they meet a long-felt want.

ONCE USED.

ALWAYS USED.



#### THE OPENING OF PACKETS IS SIMPLICITY ITSELF. IMPOSSIBLE FOR THE COVERS TO GET MUTILATED.

The Pleated Postal Wrapper should be in the hands of everyone who sends out printed matter, rolled, either by hand or through the post. It is the only wrapper that can be easily opened without using a knife, and consequently it saves the irritation one so often feels when a package is received in which the contents are almost sure to be spoilt while opening. The Pleated Postal Wrapper is, therefore, absolutely safe and reliable, for a pleat runs along the entire length, and this pleat can be pulled from either end to open.

Send dimensions of the wrapper you use, and the quantity you can order, and we will send you a quotation, together with sample.

Supplied either printed or plain, and with or without gummed flaps.

#### R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square, LONDON, E.C.



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THE next annual meeting of the Federation of Master Printers has been definitely fixed to be held at Belfast.

TEMPORAL SECURITION OF THE PROPERTY OF THE PRO

A Printers' Entente Cordiale was held during the run of the Printing Exhibition, and proved a most delightful event. The idea was to repay, to some extent, the hospitality shown by the Printers of France and Germany on the occasion of the visit of the Institute of Printers to those countries in recent years. An excellent programme was arranged for the week, the principal sights in the Metropolis being visited.

Mr. T. D. Galpin, for many years a partner in the firm of Cassell, Petter & Galpin, and afterwards chairman and managing director of their successors in business, Cassell & Co., Ltd., who died on the 25th of April last, aged 81 years, left estate of the gross value of ₹460,606. The will of Sir Walter Scott, of Newcastle, publisher and contractor, shows an estate valued at £1,424,130.

The Guildford Education Committee has decided to open typographical classes at the Technical Institute. Mr. S. W. Hartleys of London, has been appointed instructor.

The inset with this issue of our Circular is a sample of a special clearance line of 80 reams of Peacock Blue cover paper, which we are willing to clear at 1½d. per pound or in lots of 10 reams at 1½d. per pound. It is 40lbs. medium, with #80 sheets to the ream. As, in all probability, we shall not be able to repeat this order, early applications should be made for deliveries.

"Who are the real mug-wumps of the trade?" asked Mr. Arthur Spurgeon, the general manager of Messrs. Cassell's, Ltd., at their last trade dinner. Although we have not heard the word before,

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#### Clearance Line

OF CHEAP

## **Blotting Paper**

FINE QUALITY, GOOD ABSORBENT.

381b. WHITE BLOTTING DEMY

Price 6/10 per Ream.

As we only have 40 Reams to offer, early application is

R. T. TANNER & Co., Ltd., DORSET STREET, SALISBURY SQUARE, E.C.

SPECIAL CLEARANCES

# Packing Paper

VERY LOW PRICE.

200 REAMS

19lbs. Sealing Paper

60 REAMS

42lbs, Sealing Paper

 $(30 \times 38)$ .

Price 2/9 per Ream Price 6/0 per Ream

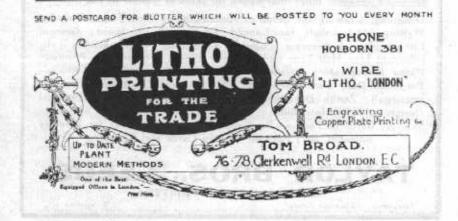
R. T. TANNER & Co., Ltd.,

DORSET STREET, SALISBURY SQUARE, E.C.

Mr. Spurgeon has evidently thus christened those who are spoiling everything for everybody, or in other words, those who are endeavouring, either knowingly or otherwise, to kill the goose that lays the golden eggs. The speaker came to the conclusion that, as between the booksellers and the authors, the publishers were the trade's mug-wumps.

At the final meeting of the honorary Advisory Council of the recent Printing Exhibition, held at the Agricultural Hall, a handsome illuminated address, subscribed for by the whole of the exhibitors, was presented to Mr. F. W. Bridges, the organiser of the exhibition, as a mark of appreciation. This was certainly a case of giving credit where credit was due.

A test case, as to the right of printers to work overtime is mentioned by the Sales & Wants Advertiser. It appears that the plaintiff had been in the service of the defendants for over eight years. On February 18th, at 6.15 p.m., he was told he would be be required to work overtime, and as his trade union, the London Machine Managers' Trade Society, had decided that the men should not work overtime, he declined to go on. At 6.30, when he left, plaintiff was at once discharged, and a number of men were brought in, under a police escort, from the Labour Exchange, to take the place of those who left. The objection to work overtime was arrived at as a means of dealing with the subject of unemployment. The case was heard at the City of London Court, and our readers will be interested to learn that Judge Lumley Smith held that the workers should have given fourteen days' notice that they would not work overtime. As that was not done, he found for defendants, and he gave costs on the higher scale, as the case was of importance.



# COLOR & GENERAL PRINTING FOR THE TRADE.

#### CHROMO ALMANACS.

Cheap, Choice and Charming,
Sample Set to take orders with 5/-, allowed off \$5 order
or if the Samples be returned in good condition.

#### CARD CALENDARS.

(American style).

Smart, Up-to-date and Attractive. Send for Sample Book.

#### LITHOGRAPHED POSTERS.

In One Sheet. 62×42ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY. ESTIMATES FREE.

#### ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.

Illustrated List on application.

#### PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

#### AN INDEX

to a few of the things in which we can assist you.
Your enquiries are invited for samples, estimates and
other information for these or similar items.

Designing, Drawing on Stone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices Billheads, etc.; Patriotic Posters, Cards and Circulars.

#### TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almenac, Leeds."

Telephone #11.

# PRACTICAL NOTES

The Chemical Aspect of Printing.

(Continued from p. 132)

MACHINE-ROOM chemistry is also extended to the various substances which are added to the ink for such purposes as softening, lustreing, drying, etc. Unless the constituents of the ink and its auxiliary are in some measure under-

stood, the result is dependent largely upon chance. The method may be correct, but the minder has no intelligent comprehension of the principles which account for the change. The same remarks apply to the various solvents and cleansers which are used to clear the film of ink from off the type or blocks. Every one of these actions is dependent upon the chemical nature of the bodies concerned. Many cleansers could be used which would rapidly remove the ink, but would seriously affect the type. To the lithographic branch of printing chemistry is a subject of paramount importance. This is realised by the technical instructors in the craft, and takes a prominent place on the syllabus. In the preparation of the stone or metal surface every step, except stone polishing or graining, has its principle based upon chemical activity. The litho, stone itself requires to be of a substance well adapted to withstand the action of certain reagents, whilst at the same time allowing other bodies to attack it. The whole art of printing from stone is based upon the chemical reaction between the fatty acid contained in the transfer ink and the alkaline earth. of which the German limestone is composed. The value of the metals used in the later era of lithography is also entirely dependent upon their chemical relationship with the various substances which are introduced during the processes involved in the preparation of the surface for machine. The evolution of metalography (or printing from flat metal surfaces) as a separate branch of the lithographer's art, is caused by the difference in chemical constitution of the metals, as compared with that of the calcium and magnesium carbonate litho, stone. The properties and behaviour are totally different in each case, necessitating an altered routine with new conditions. The reagents used on the stone surface exhibit new properties when in contact with zinc and aluminium. Thus this later phase of lithography occupies a new field because of the chemistry of the process,

#### Valuations.

#### MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND SUPPLY INVENTORIES FOR ALL PURPOSES—PROBATE, TRANSFER AND RE-INSTATEMENT.

FOR

#### FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO HAVE A PROPERLY ATTESTED INVENTORY, WITH A VIEW TO SAVING TROUBLE, LOSS, AND OFTEN GREAT EXPENSE.

AUCTION ROOMS AND OFFICES:
62a ALDERSGATE ST., & HARE COURT,
LONDON, E.C.

TELEPHONE: 1861 CENTRAL.

#### DON'T OVERLOOK IT

SPECIAL OFFER OF

### A Few Rms. No. 152 Art Dbl. Crown

516 Sheets to Ream.

 $2\frac{1}{2}d$ . per lb., less  $5^{\circ}/_{\circ}$ 

Sample free on application.

Send early.

#### R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square, E.C.

which is also indirectly responsible for the class of machine used. There are also the chemical reactions which occur when such substances as acid, resin, chalk, gum, and the conditions of heat or flame are introduced, also the application of terebin and stearin. Again, in the effect of acetic acid on the stone. Often enough sour beer is applied to stone during running, to bring the job back. Probably it is unknown to most machinemen that the alcohol of beer is oxidised, or, more correctly, fermented, on exposure to air or acetic acid.

The chemistry of stereotyping is at a minimum, except in regard to the metal which may be identified and quantitatively estimated, with a view to turning out a regular product. There is also scope for experimenting in the production of a longer wearing and better moulding alloy. The value of adding certain other metals to improve the inherent qualities of the metal may be suggested by a familiar knowledge of the particular properties of the metallic elements. The last section for consideration is one which occupies a more advanced sphere of chemical science. Electro deposition or electrotyping belongs to the branches of chemistry known as electro and physical chemistry. The whole subject of electro depositing still offers a wide field for research, and much of the theoretical knowledge at present available concerning the actual principles of ionic deposition is hypothesis. Without the aid of theoretical electro chemists, electrotyping would never have occupied the position of industrial importance which it now does. The rate of deposition compared with current, and the methods of economical production of the copper shell, have been, and are being, gradually brought to a more perfect state by the aid of theoretical science.

Show me the man who is really in love with his work, his business, his profession, his job, and you will point to the man who is bound to rise to success by reason of his enthusiasm, his vitality, his imagination and his breadth.—Mr. G. H. Frost in *The Organiser*.

#### FOR THE TRADE

Envelope making (special sizes and qualities).

Black Bordering. 

Relief Stamping.

Edge Gumming and Receipts.

Send for quotations and Samples.

Telephone: Holborn 762. T. J. PARKINS.

43 & 45 St. John Street, West Smithfield.

### AN ENTIRELY NEW PAPER

# Scrivia' Canvas Tinted Papers.

HELIOTROPE FRENCH GREY

IN THE FOLLOWING

30 lbs. Medium.

PRICE PER REAM

Medium-

516 SHEETS

Samples Free

COVER OF THIS ISSUE

Suitable for Pamphlets, Folders, Covers, etc., and in certain tints for Writing Paper

POSSESS A FINE CANVAS SURFACE AP PLICABLE TO ALL HIGH-CLASS WORK.

SUPPLIED IN THE FO LLOWING ART TINTS-

SAL MON LE MON

PALE GREEN PINK and BLUE

Double Crown-

WEIGHTS AND SIZES

46 lbs. Double Crown.

TO REAM.

on Application.

IS PRINTED ON FRENCH GREY.

DORSET STREET, SAL ISBURY SQUARE, E.C.

T. TANNER & CO., LTD.

# SPECIAL CLEARANCE LINES CUT CARDS

#### AT GREATLY REDUCED PRICES.

#### Manilla Surface Embossed Linen.

	9000	Cerise	Do	uble l	Large	Car	ds						
1	3000	Yellow		"	**	.,					748		
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#### R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square, LONDON, E.C.

# WHAT OTHERS TO ARE DOING

THE New King George Stamps are to be printed by a firm fresh to the business of British postage stamp manufacture owing to the fact that the contract with Messrs. De La Rue & Co, will expire the end of the present year. The above firm have held the contract for 30 years, and it appears they have been cut out on price alone. Over five thousand million stamps are printed annually for use in this country.

A company, known as the Anglo-American Development Company, has been formed in Labrador, with a capital of twenty-five million dollars, to take over 12,900 square miles of forest for the purpose of manufacturing pulp. It is affirmed that when the undertaking gets into working order, America will be provided with an adequate supply of paper for an indefinite period.

A TOTAL OF STATE OF THE STATE OF

Owing to the large number of pictorial cards and packets of eccentric shapes which are being sent through the post, the Postmaster-General is laying down some stringent regulations. If irregular shapes, e.g., imitations of shells, fish, etc., the lower edge and left hand edge of the address side must be straight and at right angles to one another. Packets containing collections of views must not be less than 4 inches in length by 2½ inches in width. The above regulations will come into force on January 1st next.

The amount estimated to be spent this year on Parliamentary Printing and Stationery is £739,596, which is £70,000 less than it was five years ago.

The Cleveland Guild of Printers, Lithographers, Bookbinders and Kindred Arts and Crafts has issued its fourth annual report and balance sheet, for session 1909-10. Nineteen members have been enrolled since the last annual meeting, bringing the total up to 187, an increase of six. The Sessional programme for 1909, says The Sales and Wants Advertiser, included a picnic, a summer excursion, with visits to the establishments of

AN IMPORTANT INNOVATION WHICH APPEALS

### TO ALL PRINTERS

The Possibilities and Advantages of

# Dry Mounting ARE KNOWN TO ALL

Hitherto, the question of price has been the stumbling-block to enable this process to be effectively applied to the requirements of the modern printer.

# THIS DIFFICULTY HAS NOW BEEN OVERCOME

With the result that prints may be dry mounted as cheaply as with paste mountant.

WRITE FOR SAMPLE and FULLER PARTICULARS of the PROCESS.

#### R. T. TANNER & Co. Ltd.

Dorset Street, Salisbury Square,
LONDON, E.C.

Messrs. Geo. Mann & Co., Ltd., and Messrs. Percy Lund, Humphries & Co., Ltd., numerous lectures on a variety of important subjects to printers and allied craftsmen, an apprentice members' entertainment, a social, whist drive and dance, and an exhibition of work. The Guild arranged for the formation of "a class for a special course of study in subjects which are of particular importance to printers and kindred traders," and this proved very satisfactory. Extracts are given from judges' reports and an interesting portrait appears of the Guild Master, Mr. Harold Hood, F.R.P.S.

Prizes of the value of £80, £20, and £10 respectively, are being offered by the Augusta Society, at Turin (which represents the more important Italian type founders), for the best designs of a new alphabet. Preference will be given to ornamental Roman faces. The competition, which closes on March 31st next, is open to all without distinction of trade or nationality.

In his presidential address to the annual Conference of the Society of Chemical Industry Mr. Reman, principal of the John Hopkins University, Baltimore, made a severe attack upon Sunday newspapers, says The Daily News. Speaking of the conversion of the forests in the United States, he said they were being rapidly and ruthlessly destroyed, and that the manufacture of wood pulp paper made cruel inroads on them. "This drain," he continued, " is, perhaps, largely the result of a depraved state of mind on the part of the people who seem to delight in masses of trash served up in the form of the daily newspaper, and especially the Sunday newspaper. I wish I could avoid this subject. I am filled with shame when I think of it, but this deprayed state of mind is so closely connected with the forest problem that honesty compels me to mention it. There are many newspapers, even Sunday newspapers, in the United States, which exert a wholesome influence, but besides these there are others which tend only to lower the mental and moral condition of their readers. The point is that these are the largest in size and circulation, and they, therefore, affect the forest problem most seriously."

The annual report of Messrs. Raphael Tuck & Sons, Ltd., shows a profit, which enables a 6 per cent dividend to be declared for the last financial year. This is the same as that declared two years ago, and an increase of 1 per cent. on the last year's dividend. A substantial balance was also carried forward. The directors of the Lanston Monotype Corporation, Ltd., have declared an interim dividend of 2 per cent. for the half-year ended March 31st.

#### Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

HANDY MAN, Three years' especiesce electrical work, wants place as machine fitter or carpenter of any description. Handy man in general.— H. F., c/o R. T. TANNER & Co. LTD.

WARRIOUSE OVERSKER seeks appointment. Accommon to all class of work. Keen bayer of apper, out.; many years with a London from good organiser; excellent references.— A.C., co R. T. Tanken & Co., Ltb.

YOUNG LADY CLERK wants attnation at entering deak or at counter. If years' experience in large stationers'. Excellent references. Address J. Sutherland, 21 Blythswood Brock, Goodmayou.

MANAGER seeks engagement, Thoroughly practical in all departments of letterpress printing Expertin consing and accountancy; keen buyer, supuble discipituarian, energetic tactful and resourceful; il year good record. Address "T.O." cole T.T.ANNER ACO, LTD.

FOR SALE—By order of Executors.—A geomian little PRINTING RUSHNESS. Excellent plant and connection; good standing formers, fair prices. Spicosid opportunity for busy man.—Full particulars, or interview by appointment, to H.J.B., 94, Victoria Rose, Kilburn, N.W.

WANTED. Smart Young Man as altround Assistant. Must be able to attend at customers offices and table orders for special Account Broks (valed and printed) and general printing. Should be able to dress a large window with commercial stationary. State age, experience, and salary required, and when at theory. Address "C.W.S.," c/o E.T.E. T. Tannen & Co., ETE.

FOR SALE -7 gross Giant Boards 27×41 -P.A.C., c/o H. T. TANNER & Co., LTD.

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