"BELGRANO" COVER PAPER

Supplied in Forget-me-Not, Lavender, Apple Green and Marigold, and in three sizes— 40 lb. Medium, 50 lb. Royal, 60 lb. Double Crown. (All 480 sheets flat.)

Price 21d. per lb.

Five Ream lots 21d. per lb.

Sample sheets on application.

R. T. Tanner & Co., Ltd.,
Dorset St., Salisbury Square,
LONDON, E.C.

Tanner's Trade Circular

To Printers and Stationers

SEPTEMBER, 1910

R. T. TANNER & Co., Ltd.
Salisbury Square
LONDON, E.C.

'SALISBURY' COVER PAPERS

For Artistic Results.

命中中中中國中國衛星的衛星的衛星的衛星的衛星的衛星的衛星的衛星的衛星的

Supplied in the following Colours:

SLATE, INGRAIN GREEN, LIGHT GREY, OLIVE, SMOKE.

FAWN, MAROON, GREEN, WHITE, CALEDONIAN GREY, AZURE GREY, ROYAL BLUE,

DRAB, ORANGE,

DARK GREEN, CHOCOLATE, RUSSET,

VERDANT GREEN, CAMEL BROWN. SCARLET,

PURPLE,

IVY GREEN,
INGRAIN BROWN,
PINE GREEN,
BLUE INDIGO,
PEA GREEN,
PEARL GREY.

The Cover of this issue is printed on White.

Stocked in: Medium, 40 lbs. and 55 lbs.; Royal, 50 lbs. and 70 lbs.; Double Crown, 60 lbs. and 80 lbs. (480 sheets).

Price 33 d. per 1b.

R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square,

LONDON, E.C.

Tanner's Trade & Circular EDR PRINTERS & STATIONERS

Published by

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square, London, E.C. 2 2 2 3 39 & 40 Hutton Street, and 40, 41, 42 Primrose Hill, Whitefriars, London, E.C. 2 2 And at PARIS and 2 2 2 2 3 3 BUENOS AIRES. Telephone: 6262 Holborn (3 Lines
Telegrams: Tanner, London.
Cables: A.B.C. 5th Edition,
Western Union and A 1 Code.

Exclusive Trade Circulation.

Vol. V., No. 9. SEPTEMBER, 1910.

Gratis and Post Free.

THE SUCCESS OF DRY MOUNTING.

THE truism that "Nothing succeeds like success" applies with marked force to the announcement which was made in our last issue in respect to the new Dry Mounting Process. Work has literally rolled in, and we are finding it somewhat difficult to cope with the demand made upon us. Whilst this is so, we are organising the department so as not to disappoint our friends with the delivery of their work. We shall be pleased to hear from any printer who requires any illustrations mounted, no matter what the quantity may be. By the new dry process we are able to mount illustrations of all kinds, either three-colour. tone, litho, collotype or photogravures almost as cheaply as can be done with paste mountant. There is no comparison, however, in the results, for with the dry process there is absolutely no cockling of the mount, no matter how thin it may be. Moreover, plate-marking can be done at the same time that the illustration is mounted, and border tints may be employed so as to secure the most pleasing and effective combinations. We shall be pleased to send samples of our work to any of our readers who are not acquainted with the process, in order that its merits and advantages may be fully demonstrated. Whatever may be said in writing cannot prove the possibilities of the process so effectively as a practical illustration.

Tanner's Trade Circular, Sept., 1910.

163

H. SILVERLOCK

Amalgamated with
Suttley & Silverlock,
Ltd.

Blackfriars Road, LONDON, S.E.

TELEPHONE (3 lines) " 3474 HOP."

Electrotyping

and

Stereotyping

By the most up-to-date plant and the most efficient staff.

A 4 4

OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.



WE have, on several occasions, drawn attention to "Belgrano" these fine cover papers, but there are still some of Cover Papers. our newer customers who do not seem to have heard of them. These papers meet the demand for an article which will give a pleasing result at a low price. They are stocked in four delicate colours—marigold, lavender, apple green and forget-me-not—in 40 lbs. Medium, 50 lbs. Royal and 60 lbs. Double Crown (all 480 sheets). The price is 2½d. per lb., or in five ream lots 2½d. per lb. We shall be pleased to submit sample book of these covers to any of our friends who have not yet received one.

An addition to the "3940."

THE paper with the watermark given below is a superior cream wove Bank, of extra strong quality, which has had a phenomenal sale since its introduction some years back. It has certainly stood the test of time, and now sells better than it ever has done.



Hitherto we have stocked it in 13 and 18 lbs. Medium, and 15 lbs. Large Post, but arrangements have been made whereby we shall be able to supply it in future in 11 lbs. Large Post, in addition to the above weights and sizes. The price is 6d. per lb.

WE have just introduced an entirely new writing

A new paper with an entirely new watermark. This

Writing Paper. latter is the word

SUNNYSIDE

on each sheet of the paper, a word which we believe will become quite as popular in the near future as our other trade names. It is a cream laid paper of good quality, possessing a surface remarkably suitable either for the pen or type, and it is supplied in 21 lbs. and 24 lbs. Large Post. The price is $2\frac{7}{8}$ d. per lb. Sample will be sent on application to any printer in the British Isles.

AN IMPORTANT INNOVATION WHICH APPEALS

TO ALL PRINTERS

The Possibilities and Advantages of

Dry Mounting ARE KNOWN TO ALL

Hitherto, the question of price has been the stumbling-block to enable this process to be effectively applied to the requirements of the modern printer.

THIS DIFFICULTY HAS NOW BEEN OVERCOME

With the result that prints may be dry mounted nearly as cheaply as with paste mountant.

WRITE FOR SAMPLE and FULLER PARTICULARS of the PROCESS.

R. T. TANNER & Co. Ltd.

Dorset Street, Salisbury Square,
LONDON, E.C.



MR. ARTHUR LLOYD, director of Messrs. Edward Lloyd, Ltd., paper makers, and proprietors of The Daily Chronicle and Lloyd's News, who died on the 18th of June last, left estate, which so far as can at present be ascertained, is valued at £194,314. Testator left, amongst other bequests, £1,000 to the Newspaper Press Fund, £1,000 to the Printers' Pension Corporation, £1,000 to the Newsvendors' Benevolent Institution, £900 to the Convalescent Home at Rustington. Residue of his property is left to apply to one or more of the following charitable purposes, as the trustees shall in their absolute and uncontrolled discretion think fit:- The purchase or contribution towards the purchase of any open space and recreation grounds, or the contribution to the funds of any association, society, or committee which provide public gardens, parks, or playing fields. The donation or contribution fund of any hospital, or the general funds of any hospital, or the building of new hospitals or convalescent homes. Giving financial assistance to any institution, recreation room, athletic, or other clubs or philanthropic societies, or making provision for clerical and lay help in any particular parish. Especially, to providing financial support for any school having for its object the benefit of any employees of Edward Lloyd, Ltd. The amount available for charitable purposes will probably exceed £125,000.

The will of Sir George Newnes, who died June 9th last, shows an estate valued at £174,153 1s. 1d. gross, with net personalty of £52,212 15s. 11d. The will is made on a sheet of foolscap, and reads as follows:—"The will of Sir George Newnes, Bart., dated 16th December, 1895. I hereby bequeath all I possess to my son Frank, out of which he is to pay his mother £3,000 per year for life—George Newnes."

The will of Mr. Paul Sabel, paper merchant, of East Paul's Wharf, E.C., shows an estate valued at £79,930, testator leaving £1,000 for distribution among various charitable institutions; that

TANNER'S

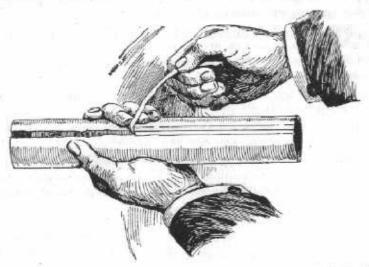
PLEATED POSTAL WRAPPERS

(PATENTED

are a boon, for they meet a long-felt want.

ONCE USED.

ALWAYS USED.



THE OPENING OF PACKETS IS SIMPLICITY ITSELF. IMPOSSIBLE FOR THE COVERS TO GET MUTILATED.

The Pleated Postal Wrapper should be in the hands of everyone who sends out printed matter, rolled, either by hand or through the post. It is the only wrapper that can be easily opened without using a knife, and consequently it saves the irritation one so often feels when a package is received in which the contents are almost sure to be spoilt while opening. The Pleated Postal Wrapper is, therefore, absolutely safe and reliable, for a pleat runs along the entire length, and this pleat can be pulled from either end to open.

Send dimensions of the wrapper you use, and the quantity you can order, and we will send you a quotation, together with sample.

Supplied either printed or plain, and with or without gummed flaps.

R. T. TANNER & Co., Ltd.,

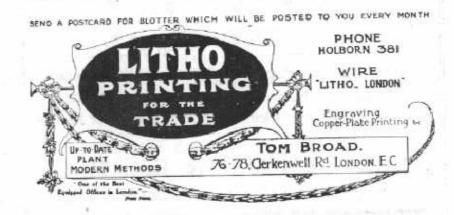
Dorset Street, Salisbury Square, LONDON, E.C.

of Mr. James Stott, managing director of Messrs. William Dawson and Sons, Ltd., of Otley, at £7,546 gross, with net personalty of £6,689; that of Mr. Harold Furness at £1,177 gross, with net personalty of £599.

On August 4th the statue of Dr. Johnson, outside St. Clement Danes Church, in the Strand, was unveiled late at night by Mr. Percy Fitzgerald. The donor, the Rector of St. Clement Danes, died a few days previously, and it was thought appropriate to unveil the statue before his interment. It was to have been unveiled on May 7th by Princess Louise, Duchess of Argyll, but the ceremony was unavoidably postponed.

Botanists and technical experts are busily engaged in nearly all parts of the world finding suitable material for paper-making. In Germany, experiments are being made with sisal hemp, which furnishes an excellent material, and which can be cultivated on what, for other purposes, would be termed poor soil. In Norfolk there is an experimental plot of spinach that grows stems four or five feet in height which yields paper of the finest quality.

There has been a printers' strike in Persia. Some of the demands of the men will seem peculiar to printers at home. Amongst them we read that the employees must be treated with politeness by editors and managers, that every printing office must have a manager and its own doctor in attendance, etc. The minimum wage of the workman must not be less than twelve shillings per month.



Clearance Line

OF CHEAP

Blotting Paper

FINE QUALITY. GOOD ABSORBENT.

381b. WHITE BLOTTING DEMY

Price 6/10 per Ream.

As we only have 40 Reams to offer, early application is necessary.

R. T. TANNER & Co., Ltd., DORSET STREET, SALISBURY SQUARE, E.C.

SPECIAL CLEARANCES-

OF

Packing Paper

AT A

VERY LOW PRICE.

200 REAMS

60 REAMS

19lbs. Sealing Paper

42lbs. Sealing Paper

Price 2/9 per Ream

Price 6/0 per Ream

R. T. TANNER & Co., Ltd.,

DORSET STREET, SALISBURY SQUARE, E.C.

The King has graciously consented to become patron of the Printers' Pension Almshouse and Orphan Asylum Corporation.

Are you wanting any job lines in paper? If so, send us on your requirements. We hold heavy stocks of overmakes of every conceivable description, and shall, no doubt, have something suitable for your purpose.

Messrs, James Nisbet and Co., Ltd., will complete in October next the hundredth year of their existence as publishers. They have decided to signalise their centenary by developing into educational publishers on a large scale.

The secretarial duties of the London Master Printers' Association and of the Federation of Master Printers has been taken over by Mr. R. Lake, formerly principal proprietor in the late firm of Messrs. Gilbert and Rivington, Ltd., Major H. Vane Stowe having resigned the position.

For some time past, says the Printers' Register, the Senate of the University of London has had under consideration the desirability of establishing a University Press. A committee of the Senate baving invited Mr. J. Y. W. MacAlister to formulate a practical scheme, this was done, and eventually it was decided to form a Press Company, to carry on officially the work of printing and publishing, under the ægis of the University and in consultation with the Press Committee of the Senate. Negotiations have now been successfully concluded, and a few days ago the articles of association of the University of London Press, Ltd., were registered. It is believed that the volume of work to be handled by the new press will necessitate a working capital of about £50,000, and on the day the articles were registered upwards of £32,000 was subscribed for privately.

FOR THE TRADE

Envelope making (special sizes and qualities).

Black Bordering.

Relief Stamping.

Edge Gumming and Receipts.

Send for quotations and Samples.

Telephone: Holborn 762. T. J. PARKINS.

45 & 45 St. John Street, West Smithfield.

COLOR & GENERAL PRINTING FOR THE TRADE.

CHROMO ALMANACS.

Cheap, Choice and Charming.

Sample Set to take orders with 5/*, allowed off \$5 order or if the Samples be returned in good condition.

CARD CALENDARS.

(American style).

Smart, Up-to-date and Attractive. Send for Sample Book.

LITHOGRAPHED POSTERS.

In One Sheet, 62×42ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY. ESTIMATES FREE.

ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.

Illustrated List on application.

PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

AN INDEX to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on Stone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices Billheads, etc.; Patriotic Posters, Cards and Circulars.

TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almenac, Leeds."

Telephone #61.

PRACTICAL NOTES

Poster Sizes of the Future. According to a recent contributor, much larger posters should be brought into general use in the future to bring them abreast of the times—necessitated, he suggested, by the great acceleration of

road traffic during recent years. "That he who motes may read" it seems must be the new reading of an old saying, and no doubt the number of 32-sheet posters will increase as the necessity for larger spaces to meet new conditions is brought home to the advertiser. The 16-sheet bill is, however, far too convenient in many ways ever to be ousted from the bill-boards. Indeed, there are dozens of excellent posting stations at right angles to main thoroughfares where the fast traffic makes the 16-sheet poster indispensable.

The writer's mention of 64-sheet posters as desirable in the future somehow impels me to speculate dreamily on the possible evolution of outdoor advertising—the possible effect of future conditions on our billposting grounds.

THE LOUIS VERNE OF THE POSTER.

I seem to see in rapid review the evolution of our billboards during the next fifty years.

The general increase of poster sizes from 16 and 32 to 64 sheets and upwards is already past history, and with practically every inch of available space commandeered on behalf of two or three well-known commodities, backed by enormous capital, has left its trail of dead possibilities by killing outright the smaller advertisers who were thinking of trying the effect of the billboards by the issue of modest 16-sheet efforts—all they could afford as a start.

My dream revealed to me that even 64-sheet posters soon failed to cope with the ever-increasing rate of traffic—streamers of even 200 sheets became common, nay, necessary, to keep pace with the ever-changing conditions. The billboards seemed to carry little else but enormous streamers with brief announcements. Looking closely, I noticed these streamers were made small at one end, gradually becoming larger and larger. I am travelling in a swift motor—we simply "rip." Hurrah! the advertising problem of the day has been solved by counteracting the perspective of the streamers. Graduated streamers seem to be all the rage.

Tanner's Trade Circular, Sept., 1910.

Valuations.

MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND SUPPLY INVENTORIES FOR ALL PURPOSES—PROBATE, TRANSFER AND RE-INSTATEMENT.

FOR

FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO HAVE A PROPERLY ATTESTED INVENTORY. WITH A VIEW TO SAVING TROUBLE, LOSS, AND OFTEN GREAT EXPENSE.

AUCTION ROOMS AND OFFICES:
62a ALDERSGATE ST., & HARE COURT,
LONDON, E.C.

TELEPHONE: 1861 CENTRAL.

PRINTERS

who wish to print their own Orders for PRIVATE GREETING CARDS, and who do not wish to be burdened with a large stock of blanks, should apply at once for our

BOOK OF BLANK XMAS CARDS

We supply any quantity from 12 upward, with Envs., by return post. The Book contains 52 choice patterns at prices from 9d. to 2/8 doz. Cards will be in stock until end of season.

W. W. RUSSELL & CO.

Christmas Card Publishers,

East Dulwich Road, LONDON, S.E.

Suddenly, the scene changes. The hoardings are no longer stationary but revolving in a horizontal direction at a very rapid rate. The average speed of the now enormously accelerated traffic has been carefully estimated to enable the advertiser to continue his appeal to the passing crowd. Pictorial representation has apparently now given place almost entirely to plain lettering, and in many cases distinctly embryonic abbreviations have become the vogue.

The air is full of noise. The vibration of motors is incessant. Everything seems to be happening at breakneck speed. Aeroplanes are as common as motor 'buses in 1910. It take a trip in an aero-taxiplane, and looking downward see many billboards covering the roofs of the buildings. Gigantic posters are shown with their faces skywards, and I see that here—here is where the pictorial poster has found its salvation—perfectly visible from a great height and in view for miles by aeroplane. Of course the poster is seen upside down occasionally, but—then I came to earth and found our old familiar friend the 16-sheet poster still working as hard as ever to secure results for the advertiser.

At the moment, tyres and sauces seem to be wrestling with the railways for predominance, and I'm not sure that the latter aren't taking second place.

Have you seen the De Nevers' 16-sheet with its mysterious Billikin—the god of things as they ought to be. It stands out strongly in the centre of a sketch of a tyre. To associate the god with the poster and the tyre, the firm might do worse than give away small motor mascots of Billikin with the name of the tyre, of course, indelibly impressed on them.

Another 16-sheet tyre bill is that of the North British tyre, representing a lion mauling one of the N.B.'s tyres. Rather an uncomfortable idea somehow. Those who feel they have a mission to motor forth and kill big game should find these tyres the very thing and the game exciting.

Holbrook's new bill for "Punch" Sauce, with the row of punch figures, is confusing a very short distance away, but perhaps they found a single punch would be likely to advertise a periodical we have beard of. But, if so, why adopt such a name? There's a Press advertisement being placed extensively with, to my mind, an equally strong and similar objection. It advertises a tobacco or something, and is headed "John Bull's opinion," if I remember rightly. It isn't good advertising to tack on names already inseparably connected with something else. The advertising value is obviously terribly discounted.—Mr. P. B. Rush in Printer's Ink.

AN ENTIRELY NEW PAPER

Suitable for Pamphlets, Folders, Covers, etc., and in certain tints for Writing Paper

Scrivia' Canvas Tinted Papers.

POSSESS A FINE CANVAS SURFACE AP PLICABLE TO ALL HIGH-CLASS WORK.

SUPPLIED IN THE FO LLOWING ART TINTS-

HELIOTROPE FRENCH GREY SAL MON LE MON

PALE GREEN PINK and BLUE

30 lbs. Medium.

IN THE FOLLOWING WEIGHTS AND SIZES-

· 46 lbs. Double Crown.

PRICE PER REAM

Medium-

516 SHEETS

Samples Free

THE COVER OF THIS ISSUE

TO REAM.

on Application.

IS PRINTED ON

SALISBURY WHITE

Double Crown-

TANNER &

6262 Helborn.

DORSET STREET, SAL

CO.,

ISBURY SQUARE, E.C.

A MARVELLOUS OPPORTUNITY

Clearance Lines

OF

Boards.

Reference No. 305.

130 Gross 2 Sheet Royal 3/9 Gross
90 ,, 3 ,, ,, 4/3 ,,
140 ,, 4 ,, ,, 4/9 ,,
213 ,, 5 ,, ,, 5/6 ,,
70 ,, 6 ,, ,, 6/3 ,,
80 ,, 7 ,, ,, 7/1 ,,
Samples on Application.

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square, Fleet Street, E.C.

Telephone: 6262 Holborn (3 lines).

WHAT OTHERS TO ARE DOING

A TTEMPTS are being made to reduce old newspapers to pulp, and at the same time to extract the ink therefrom. If rumour is correct, this has been effectively accomplished by a German scientist, by treating the paper with alkaline solutions and making afterwards an emulsion of the pulp with gelatinous silica.

About nine hundred female compositors in Edinburgh have formed themselves into a Union, as the outcome of the protest raised by the men against the employment of women in the trade.

The directors of Messrs. Perry & Co., Ltd., penmakers, of Birmingham, have declared an interim dividend on the ordinary shares, for the first six months of this year, at the rate of 15 per cent., per annum, free of income tax. The balance sheet of Messrs. Raphael Tuck & Sons, Ltd., shows a profit of £33,300, as compared with £29,900 of the previous year. The directors recommend a dividend on the ordinary shares at the rate of 6 per cent, per annum. which is 1 per cent, in advance of that declared for last year. A larger balance is also carried forward. At the annual meeting of Messrs. Weldon, Ltd., the chairman announced that the net profits for the year amounted to close upon £39,000, showing an increase over last year of £1,700. For the twelfth time in succession a dividend of 10 per cent. per annum was declared on the ordinary shares. The chairman referred to the great loss sustained through the death of the late Sir George Newnes, and stated that the vacancy thus caused had been filled by Mr. V. Weldon, son of the managing director.

"We read the other day," says a Missourie editor, "where a fellow was shot and his life was saved by the bullet striking a silver dollar. Now should we happen to get shot before you pay up your subscription, and there is no dollar in our pocket to stop the ball, we shall always presume you might have saved our life."—Atlanta Constitution.

TO NEWSAGENTS & BOOKSELLERS

RACK FOR DISPLAYING NOVELS AND MAGAZINES

51 ins. wide.



Made of Strong Galvanized Wire of extra thick material for carrying weight.



PRICE:

2/10 per Pair of Sets,

each set having 6 hangers.

SUPPLIED BY-

MARLBOROUGH, GOULD & CO., Ltd.

Wholesale Manufacturers,

52 OLD BAILEY, LONDON

E.C.

It is satisfactory to read, after the Labour Party's visit to Germany, that they found nothing in the Fatherland to equal the marvellous machinery, equipment and organisation of our great newspaper concerns, or to excel our up-to-date general printing works. Moreover, they were convinced that the business acumen and knowledge of our captains of industry are equal to the German employers and that our workmen are as skilled, as efficient and as alert as those in Germany. This is bearing out the doctrine we have preached over and over again, being a confirmation of our own personal experiences. Fortunately, or unfortunately, it has been the custom for some years past for a certain section of the British Press to advertise the superiority of German and American articles to the detriment of home manufacturers. We are convinced that this policy is breaking down, and that some of our leading dailies are having their eyes opened to the facts of the case.

This reminds us that Sir George Reid, in a recent speech, said "I hope you people in England will cheer up." It is a dreadful thing to get down in the dumps when there is nothing the matter with you.

At a meeting of the associated dailies of New York State, recently held at Saratoga, it was announced that the increased price of "news" was likely to be maintained, and in all probability there will be a further rise in price.

An official inquiry has been made into the conditions under which bronzing is carried on in printing works, and the report was issued on August 18th. 213 factories were inspected, both in London and the provinces, and of this number 138 have adopted certain of the "voluntary regulations," the most interesting of which is that twice daily half-a-pint of milk should be supplied to each person employed.

The Rack for displaying novels and magazines, advertised on the opposite page, will no doubt appeal to many of our readers. It is a novelty which is at once practical and effective, and the price brings it within the reach of all.

Young Reporter: Is there anything mightier than the pen? Old Reporter: Yes, the blue pencil.—Newspaper Owner.

We shall be pleased to forward a copy of our Trade Circular monthly to any printer in the British Isles gratis and post free on receipt of application.

Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

WAREHOUSE OVERSEER seeks appointment. Accombined to all class of work Keen buyer of paper, etc., many years with a London firm; good organiser; excellent refunctioners. "A.U.," of B. T. TANKER & Co., LTD.

MANAGER seeks engagement. Theroughly practical in all departments of letterpress printing. Expertin costing and accommunity keen buyer, capable disciplinarias, correcting and resourceful. It years good record Address. "T.G." of R.T. Tanasak & Co. Lith.

PRINTERS MANAGER (Lendon & Country works) desires change.—Could introduce much work. Thoroughly practical (a all departments expert in estimating and coxing; been buyer, espaine discriptinarian; first-class record.—"W. E. H.," cjo. H. T. TANNER & CO., LTD.

COMP. MACHINIST. — All-round bond, jobbling and saws; quick, industrious, abstainer; undersite wage; saw jobs through; used to good quink output. References with pleasaire. — Reliable, c.o. R. T. TANNIST & Co. Lett.

A YOUNG MAN requires attraction in a Frahlisher's; born acceptamed to packing and rorsarding, also be general office work.

"A C.B." to it, T. TANNER & Co. LTD.

AN OLD-ESTABLISHED London Printing Rashness for sale. Annual turnover 52,500. Apply by letter to "W.M." ole R. T. TANNER & Co., 1-10.

PRINTERS CUTTER A WARRIJOUSE-MAN desires change. It years practical how ledge of letterpress. Itho, and publications departments, and catting of all classes of warz. Energetic tentual, quick despatch, good references, and surfer disciplinarian.— W. "Il Finder Road, Forest Gate, E.

HULER WANTED for partition, Preference given to one who has used the Hequoria Rolling Machine. Apply "Ruler," ofo R. T. TANNER & Co., LvD.

FOREMAN Seeks Engagement, used to general commercial work, newspaper routine, etc. Non-Society.—Write "J. H.," 23, Park Rand, Crossch End, Landon, S.

TO LETTERPHESS PRINTERS.—An old-established City printing bosse, having a small factory adjoining their precises to let, ix to a position to place a fair amount of trade interpress work with a suitable beautiful property of the property o

ADVERTISER desires situation as warebuseeman. Suburbum. Good commercial experience. "X," 600 B. T. TANKER & CO., LTD.

PARTNERSHIP.—An opportunity occurs for a practical printer with small capital to coter an old-established bosiness in Central London, with a view to developing same. "Practical," e/o R. T. TANNER & Co., Lun.

COMPOSETOR.—Improver, with 5 years' experience, requires situation. Good at make-up, stone-work up-to-date display, and quick and clean at solid. Ex. ref. — F.D. surrey House, Surrey Lame, Battersen, London, S.W.

A JUNIOR CLEHK seeks situation in a publisher's, side to pack and forward and teep books. Quick at figures. Age til.—W.G.L., c/o R.T. TANNER & Co., LTD.

WANTED, Minder [Non-Society]. Must be first-class man, for three-colour and tone work, and bear excellent references. Good salary for suitable man. "C.P.," sip R. T. Tankin & Co. LTD.

CITY PHINTING HOUSE have factory to let. Can place trade letterpress orders with a suitable tenant. Apply by letter to "A H.," n/n Malcolm Warn & Co., + and 5 Stoneenter Street, Loudon, E.C.

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